



# GREAT AMERICAN BANCORP, INC.

## NEWS RELEASE

**FOR IMMEDIATE RELEASE**

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### **GREAT AMERICAN BANCORP, INC. UNAUDITED RESULTS FOR THIRD QUARTER 2012 YEAR-TO-DATE NET INCOME OF \$805,000**

Champaign, Illinois - Great American Bancorp, Inc. (Over-the-Counter Bulletin Board/GTPS), the holding company for First Federal Savings Bank of Champaign-Urbana, reported net income of \$805,000 for the nine months ended September 30, 2012, which is an increase of \$20,000, or 2.5% from the \$785,000 reported for the nine months ended September 30, 2011. Basic and fully diluted earnings per share were \$1.67 for the nine months ended September 30, 2012 compared to \$1.61 for the nine months ended September 30, 2011.

Net income for the nine months ended September 30, 2012 was higher compared to the same period in 2011 primarily due to an increase in total noninterest income, mainly net gains on sales of mortgage loans and insurance sales commissions, offset by a decrease in net interest income and an increase in the provision for loan losses.

The decrease in net interest income and part of the increase in the provision for loan losses mostly related to other real estate owned activities during the nine months ended September 30, 2012. In late December 2011 and January 2012, the Company acquired thirty-nine single family rental properties which secured loans to one borrower totaling \$3.20 million. This total included the principal balance of the loans, accrued interest receivable and prior year real estate taxes paid by the Company. These properties were acquired through deeds in lieu of foreclosure and the recorded balances were transferred to other real estate owned at acquisition. The Company obtained new appraisals on these properties during the first quarter of 2012 and adjusted the recorded balance of each property to the new appraised value less estimated selling costs as required by generally

accepted accounting principles. The new appraised values less estimated selling costs were lower than the recorded balances on approximately \$1.85 million of the total balance transferred to other real estate owned. The shortfall totaled \$166,000 and included \$44,000 in accrued interest receivable which the Company reversed, \$24,000 in prior year property taxes paid by the Company and expensed to other real estate owned expenses and \$98,000 charged-off through the allowance for loan losses. The new appraised values less estimated selling costs of the remaining properties were higher than the \$1.35 million total initial balances recorded to other real estate owned and resulted in total gains of \$185,000 recorded to other real estate owned expenses.

The Company also acquired five additional single family properties through foreclosure during 2012 relating to residential mortgage loans to three separate borrowers totaling \$551,000. New appraisals were also obtained on these properties and the balances were transferred to other real estate owned at appraised value less estimated selling costs and resulted in additional gains recorded to other real estate owned expenses of \$18,000.

The Company sold fourteen other real estate owned properties totaling \$1.22 million during the second and third quarters of 2012 recording net losses on the sales of \$33,000.

Going forward, the Company will perform periodic valuations of all other real estate owned properties and the recorded balances will be carried at the lower of the carrying amount or the fair value less estimated costs to sale with any adjustments recorded to other real estate owned expenses on the Company's income statement. The majority of the thirty remaining properties included in other real estate owned at September 30, 2012 are rented and the Company is coordinating improvements to any vacant properties to make them available to rent or to be sold. The Company is also working with potential buyers to buy any or all of the rental properties.

Net interest income was \$4,097,000 for the nine months ended September 30, 2012; decreasing \$220,000 or 5.1% from the \$4,317,000 reported for same period in 2011. Interest income was \$4,519,000 for the first nine months of 2012 compared to \$4,917,000 for the first nine months of 2011, decreasing \$398,000 or 8.1%, while interest expense decreased \$178,000 or 29.7%, from \$600,000 for the nine months ended September 30, 2011 to \$422,000 for the nine months ended September 30, 2012.

Total loan income decreased \$415,000 or 8.6% from \$4,835,000 for the nine months ended September 30, 2011 to \$4,420,000 for the same period in 2012. This decrease was primarily in interest income earned on 1-4 family owner-occupied residential mortgage loans, 1-4 family non owner-occupied residential mortgage loans and multi-family residential mortgage loans. Interest income on 1-4 family owner-occupied home loans was \$725,000 for the first nine months of 2012, decreasing \$197,000 from \$922,000 in interest income generated by this loan category in the first nine months of 2011. This decline was mainly due to the Company continuing to sell the majority of 1-4 family owner-occupied home loans originated during 2011 and 2012 to the secondary market. Total 1-4 family owner-occupied residential mortgage loans averaged \$17.28 million during the nine months ended September 30, 2012 compared to an average of \$21.35 million during the same period in 2011. This was a decrease of \$4.07 million or 19.1%.

Interest income on 1-4 family non owner-occupied residential loans decreased \$72,000, from

\$1,176,000 for the first nine months of 2011 to \$1,104,000 for the first nine months of 2012. This decrease was mainly due to the Company reversing \$44,000 in accrued interest income on the rental properties transferred to other real estate owned. The average balance of the total of 1-4 family non owner-occupied residential loans increased \$590,000 or 2.4% from \$24.92 million for the first nine months of 2011 to \$25.51 million for the first nine months of 2012.

Interest income on multi-family residential mortgage loans decreased \$143,000 or 18.9% from \$755,000 for the first nine months of 2011 to \$612,000 for the first nine months of 2012, mainly due to a decrease in loans outstanding. The average balance of total multi-family residential mortgage loans decreased \$2.35 million or 13.9% from \$16.94 million in 2011 to \$14.59 million in 2012. This decrease was mainly due to the payoff of one large loan in November 2011 totaling \$2.02 million.

Total net loans during the first nine months of 2012 averaged \$98.02 million compared to \$104.70 million for the first nine months of 2011, decreasing \$6.68 million or 6.4%. The yield on average total net loans outstanding decreased from 6.17% for the nine months ended September 30, 2011 to 6.02% for the nine months ended September 30, 2012.

Interest expense on deposits decreased \$105,000 or 28.8%, from \$364,000 for the first nine months of 2011 to \$259,000 for the first nine months of 2012 due primarily to a decrease in interest expense on certificates of deposit. Interest expense on certificates of deposit decreased \$103,000, due to a decline in the balance of certificates of deposit and also due to decreases in the offering rates on new and renewing certificates of deposit during 2011. The average balance of total certificates of deposit declined \$2.10 million or 6.3%, from \$33.19 million during the first nine months of 2011 to \$31.09 million during the first nine months of 2012. The average rate accrued on certificates of deposit was 0.70% for the first nine months of 2012 compared to 1.08% for the first nine months of 2011.

Interest expense on Federal Home Loan Bank advances decreased \$73,000 or 31.7% from \$230,000 for the nine months ended September 30, 2011 to \$157,000 for the same period in 2012 due to \$2.0 million in advances maturing in the latter half of 2011. The average rate accrued on Federal Home Loan Bank advances was 5.17% for the first nine months of 2012 and 5.13% for the same period in 2011.

The Company recorded \$242,000 to the provision for loan losses in the first nine months of 2012, with \$90,000 provision recorded for the first nine months of 2011. The provision recorded in 2012 was partially due to the \$98,000 in loan losses identified during the first quarter of 2012 relating to the single family rental properties transferred to other real estate owned in late December 2011 and January 2012. The provision for 2012 was also due to an increase in specific reserves identified on impaired loans during 2012 and an increase in the general reserve which is based on historical charge-offs adjusted for qualitative factors. The increase in the specific reserves was primarily related to five borrowers: two commercial customers, one land development customer, one consumer loan customer, and one 1-4 family owner-occupied residential mortgage borrower. The provision recorded for 2011 resulted from management's analyses of potential losses related to nonperforming and other problem loans.

Noninterest income totaled \$2,770,000 for the nine months ended September 30, 2012, \$419,000 or 17.8% higher than the \$2,351,000 recorded for the nine months ended September 30, 2011. This increase occurred primarily in net gains on sales of mortgage loans and insurance sales commissions. Net gains on sales of loans were \$384,000 higher in 2012 due to the Company selling \$24.71 million in residential home loans during the first nine months of 2012 compared to \$12.69 million in the first nine months of 2011. The increase in loan sales was mostly due to customers refinancing their home mortgage loans due to the further decline in home mortgage interest rates in 2012. Residential mortgage interest rates continue to be at or near historical low levels.

Insurance sales commissions increased \$65,000 or 6.6%, from \$979,000 for the nine months ended September 30, 2011 to \$1,044,000 for the nine months ended September 30, 2012, mainly due to an increase in commissions from commercial lines of business.

Noninterest expense was \$5,321,000 for the nine months ended September 30, 2012, decreasing \$12,000 from the \$5,333,000 recorded for the first nine months of 2011. This decrease was primarily due to other real estate owned net income of \$131,000 compared to net expenses of \$29,000 for 2011. The other real estate owned net income for 2012 included the \$203,000 in gains recorded on single family residential properties that the Bank acquired through foreclosure or deed in lieu of foreclosure and transferred to other real estate owned at appraised value less estimated selling costs. Other real estate owned income also included rental income totaling \$147,000 which was offset by the \$33,000 in losses on properties sold and insurance, real estate taxes and maintenance expenses of \$186,000. The \$160,000 decrease in other real estate owned expenses from 2011 to 2012 was mostly offset by an increase in salaries and employee benefits expenses which were \$154,000 higher in 2012 due to normal salary raises and higher commissions paid to insurance producers at the insurance agency.

Income tax expense was \$499,000 for the nine months ended September 30, 2012 compared to \$460,000 for the same period in 2011. The effective tax rates for the nine months ended September 30, 2012 and 2011 were 38.3% and 36.9%, respectively.

Net income for the quarter ended September 30, 2012 was \$264,000, \$80,000 or 23.3% lower than net income for the quarter ended September 30, 2011 of \$344,000. Net interest income was \$1,361,000 for the quarter ended September 30, 2012, \$142,000 lower than the \$1,503,000 reported for the quarter ended September 30, 2011, mainly due to lower interest income on loans, offset by decreases in interest expense on deposits and FHLB advances.

Noninterest income for the third quarter of 2012 was \$945,000 compared to \$850,000 for the third quarter of 2011. This increase was primarily in net gain on sales of 1-4 family residential mortgage loans. The Company sold \$10.14 million in residential loans during the quarter ended September 30, 2012 compared to \$7.65 million during the quarter ended September 30, 2011. Noninterest expense was \$1,873,000 for the third quarter of 2012 compared to \$1,779,000 for the three months ended September 30, 2011, increasing \$94,000 due mainly to higher salaries and employee benefit expenses.

Total assets at September 30, 2012 were \$164.04 million compared to \$160.30 million at December 31, 2011. Total cash and cash equivalents increased \$9.06 million or 19.6%, from \$46.16 million at

December 31, 2011 to \$55.22 million at September 30, 2012 due to cash generated from loan repayments exceeding loan originations and growth in deposits. Total net loans decreased \$5.07 million or 5.0% from \$102.19 million at December 31, 2011 to \$97.12 million at September 30, 2012. This decrease was primarily in 1-4 family owner-occupied home loans, construction loans and consumer loans. Total deposits increased \$3.23 million or 2.4%, from \$137.16 million at December 31, 2011 to \$140.39 million at September 30, 2012. This growth was primarily in checking, IMMA, and savings accounts, offset by a decrease in certificates of deposit.

First Federal Savings Bank of Champaign-Urbana is head quartered in Champaign, Illinois, and operates through its administrative/branch office in Champaign and through two other full service branches located in Champaign and Urbana. The Bank also provides full service brokerage activities through a third-party broker-dealer. The Bank's subsidiary, Park Avenue Service Corporation, sells insurance products through the GTPS Insurance Agency. The Bank's deposits are insured by the Federal Deposit Insurance Corporation.

This earnings report may contain certain forward-looking statements which are based on management's current expectations regarding economic, legislative, and regulatory issues that may impact the Company's earnings in future periods. Factors that could cause future results to vary materially from current management expectations include, but are not limited to, general economic conditions, changes in interest rates, deposit flows, real estate values, and competition, changes in accounting principles, policies, or guidelines, changes in legislation or regulation, and other economic, competitive, governmental, regulatory and technological factors affecting the Company's operations, pricing, products and services. Great American Bancorp, Inc. stock is traded on the Over-the-Counter Bulletin Board system under the symbol "GTPS."

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**Great American Bancorp, Inc.**  
**Consolidated Balance Sheets**  
**September 30, 2012 and December 31, 2011**  
(in thousands, except share data)

	September 30, 2012 (Unaudited)	December 31, 2011
<b>Assets</b>		
Cash and due from banks	\$ 3,343	\$ 4,670
Interest-bearing demand deposits	51,873	41,489
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Cash and cash equivalents	55,216	46,159
Securities available for sale	540	604
Securities held to maturity	48	57
Federal Home Loan Bank stock, at cost	704	1,210
Loans held for sale	2,445	1,314
Loans, net of allowance for loan losses of \$1,131 and \$982	94,676	100,877
Premises and equipment, net	4,874	4,882
Goodwill	485	485
Other real estate owned	2,764	2,651
Prepaid FDIC insurance premiums	157	250
Other assets	2,135	1,806
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Total assets	\$ 164,044	\$ 160,295
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<b>Liabilities and Stockholders' Equity</b>		
<b>Liabilities</b>		
<b>Deposits</b>		
Noninterest-bearing	\$ 20,260	\$ 18,044
Interest-bearing	120,126	119,112
Total deposits	140,386	137,156
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Federal Home Loan Bank advances	4,000	4,000
Advances from borrowers for taxes and insurance	39	201
Other liabilities	3,284	3,188
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Total liabilities	147,709	144,545
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<b>Commitments and contingencies</b>		
<b>Stockholders' Equity</b>		
Preferred stock, \$0.01 par value; 1,000,000 shares authorized; none issued	--	--
Common stock, \$0.01 par value; 1,000,000 shares authorized and issued	10	10
Additional paid-in-capital	3,310	3,310
Retained earnings	29,917	29,315
Accumulated other comprehensive income (loss)	(257)	(258)
Common stock in treasury, at cost, (2012 and 2011 – 518,055 and 517,555 shares)	(16,645)	(16,627)
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Total stockholders' equity	16,335	15,750
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Total liabilities and stockholders' equity	\$ 164,044	\$ 160,295
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# GREAT AMERICAN BANCORP, INC. AND SUBSIDIARY

## Consolidated Statements of Income

For the Nine Months Ended September 30, 2012 and 2011

(unaudited, in thousands, except share data)

	<b>Nine Months Ended Sept. 30, 2012</b>	<b>Nine Months Ended Sept. 30, 2011</b>
Interest and Dividend Income		
Loans	\$ 4,420	\$ 4,835
Securities	12	15
Federal Home Loan Bank stock	2	1
Deposits with financial institutions and other	85	66
Total interest and dividend income	4,519	4,917
Interest Expense		
Deposits	259	364
Federal Home Loan Bank advances	157	230
Other	6	6
Total interest expense	422	600
Net Interest Income	4,097	4,317
Provision for Loan Losses	242	90
Net Interest Income After Provision for Loan Losses	3,855	4,227
Noninterest Income		
Insurance sales commissions	1,044	979
Customer service fees	521	572
Other service charges and fees	300	294
Net gain on sales of loans	661	277
Loan servicing fees	158	156
Other	86	73
Total noninterest income	2,770	2,351
Noninterest Expense		
Salaries and employee benefits	3,361	3,207
Occupancy expense	473	458
Equipment expense	388	397
Professional fees	189	172
Marketing expense	138	150
Printing and office supplies	135	139
Directors and committee fees	120	115
Amortization of mortgage servicing rights	138	106
Other real estate owned (income) expenses, net	(131)	29
FDIC deposit insurance expense	101	97
Other	409	463
Total noninterest expenses	5,321	5,333
Income Before Income Taxes	1,304	1,245
Income tax expenses	499	460
Net Income	\$ 805	\$ 785
Earnings per Share, Basic and Diluted	\$ 1.67	\$ 1.61
Dividends Declared per Share	\$ 0.42	\$ 0.42

**GREAT AMERICAN BANCORP, INC. AND SUBSIDIARY**  
**Consolidated Statements of Income**

**For the Three Months Ended September 30, 2012 and 2011**

(unaudited, in thousands, except share data)

	<b>Three Months Ended Sept. 30, 2012</b>	Three Months Ended Sept. 30, 2011
Interest and Dividend Income		
Loans	\$ 1,460	\$ 1,662
Securities	4	5
Federal Home Loan Bank stock	1	--
Deposits with financial institutions and other	30	20
Total interest and dividend income	<u>1,495</u>	<u>1,687</u>
Interest Expense		
Deposits	80	104
Federal Home Loan Bank advances	52	78
Other	2	2
Total interest expense	<u>134</u>	<u>184</u>
Net Interest Income	1,361	1,503
Provision for Loan Losses	7	30
Net Interest Income After Provision for Loan Losses	<u>1,354</u>	<u>1,473</u>
Noninterest Income		
Insurance sales commissions	305	292
Customer service fees	179	206
Other service charges and fees	98	97
Net gain on sales of loans	294	165
Loan servicing fees	52	53
Other	17	37
Total noninterest income	<u>945</u>	<u>850</u>
Noninterest Expense		
Salaries and employee benefits	1,117	1,043
Occupancy expense	160	153
Equipment expense	134	129
Professional fees	67	66
Marketing expense	43	55
Printing and office supplies	47	44
Directors and committee fees	40	37
Amortization of mortgage servicing rights	49	44
Other real estate owned (income) expenses, net	58	(1)
FDIC deposit insurance expense	33	24
Other	125	185
Total noninterest expenses	<u>1,873</u>	<u>1,779</u>
Income Before Income Taxes	426	544
Income tax expenses	162	200
Net Income	<u>\$ 264</u>	<u>\$ 344</u>
Earnings per Share, Basic and Diluted	<u>\$ 0.55</u>	<u>\$ 0.71</u>
Dividends Declared per Share	<u>\$ 0.14</u>	<u>\$ 0.14</u>



## GREAT AMERICAN BANCORP, INC. AND SUBSIDIARY

### Selected Financial Data

(unaudited, in thousands, except share data)

	As of Sept. 30, 2012	As of Dec. 31, 2011
Total assets	<b>\$ 164,044</b>	\$ 160,295
Total loans, net	<b>97,121</b>	102,191
Loan loss reserve	<b>1,131</b>	982
Non-performing loans	<b>1,295</b>	2,309
Non-performing loans to total assets	<b>0.79%</b>	1.44%
Allowance for loan losses to total non-performing loans	<b>87.34%</b>	42.53%
Allowance for loan losses to total assets	<b>0.69%</b>	0.61%
Other real estate owned	<b>2,764</b>	2,651
Investment securities	<b>588</b>	661
Total deposits	<b>140,386</b>	137,156
Checking deposits	<b>51,023</b>	48,768
Money market deposits	<b>34,511</b>	33,880
Passbook savings deposits	<b>24,244</b>	22,662
Certificates of deposit	<b>30,608</b>	31,846
Federal Home Loan Bank advances	<b>4,000</b>	4,000
Total stockholders' equity	<b>16,335</b>	15,750

	<b>Three Months Ended Sept. 30, 2012</b>	Three Months Ended Sept. 30, 2011	<b>Nine Months Ended Sept. 30, 2012</b>	Nine Months Ended Sept. 30, 2011
	(unaudited)			
Net interest margin (annualized)	<b>3.55%</b>	4.06%	<b>3.59%</b>	3.87%
ROA (annualized)	<b>0.63%</b>	0.86%	<b>0.65%</b>	0.65%
ROE (annualized)	<b>6.48%</b>	8.75%	<b>6.71%</b>	6.78%